

The Greater Hernando County Chamber of Commerce

February 2012 EVENTS

FEBRUARY CHAMBER EVENTS

Chamber of Commerce Young Professionals Networking Group

Wednesday, February 1st
8:00 am - 9:00 am

The Arc Nature Coast

6495 Mariner Blvd., Spring Hill
Phil Undestad, 796-1451

Brochure Exchanges

Wednesdays, February 8th & 15th
11:30 am – 1:00 pm

Beef O' Brady's

7601 Horse Lake Road,
Brooksville

\$10pp Pay at the Door,
Lunch included

For more information call 796-0697

Networking At Noon

Friday, February 10th, 12:00 Noon

Nina's Cucina

1427 Kass Circle
Spring Hill, FL 34606

RSVP & MENU

SELECTION REQUIRED

CALL (352) 796-0697

by Wednesday, Feb. 8th

\$10 members or

\$20 Potential New Member

Accepting MC, Visa, Discover

*To prevent being invoiced cancellations
needed 24 hours in advance*

After Hours Mixer

Thursday, February 16th, 5:30 pm

The Arc Nature Coast

6495 Mariner Blvd.,
Spring Hill, FL

Nancy Stubbs 544-2322

Monthly Membership Breakfast

Wednesday, February 22nd
at 7:15 am

Sponsored by: **Brooksville
Cardiology**

Program: **YMCA**

Silverthorn Country Club
4550 Golf Club Lane, Brooksville
\$12 Members

\$20 Potential New Members

FEBRUARY RIBBON CUTTINGS

Thursday, February 2nd, 12:00 pm

Local Ad Face

Boston Cooker

5375 Spring Hill Drive
Spring Hill, FL 34606

Jeff Marsh, 727-967-2402

Tuesday, February 7th, 12:00 pm

The Lighthouse for Visually Impaired and Blind

6492 California Street
Brooksville, FL 34604

Sandy Barley, 727-815-0303

Thursday, February 9th, 12:00 pm

Hernando County Tourism Development

31085 Cortez Blvd.
Brooksville, FL 34602

Tammy Heon, 754-4405

Tuesday, February 14th, 12:00 pm

Advanced Structural Consulting, Inc.

15588 Aviation Loop Dr.
Brooksville, FL 34604

Mike Borremans, 593-5222

Tuesday, February 21st, 12:00 pm

Monster Transmission and Performance

19370 Oliver Street
Brooksville, FL 34601

Nancy Holley, 800-708-0087

Thursday, February 23rd, 12:00 pm

RealNewsRealFast.com

@ Capital City Bank
7153 Broad Street

Brooksville, FL 34601

Sam McCall, 200-0911

Tuesday, February 28th, 1:00 pm

Firehouse Subs

4165 Mariner Blvd

Spring Hill, FL 34609

Patti Roscillo, 610-9950

FEBRUARY TRAININGS

Small Business

Development Center

STARTING YOUR BUSINESS

Start out in the right direction.

Tuesday, February 7th,

2:00 pm – 4:30 pm

Presented by Jerry Karp,

Certified Business Analyst

You've got the idea. Now you

need to know how get on your

way. Starting Your Business is a

class that teaches just that. From

how to determine feasibility and

legal structure, to the type of license

you will need, this class covers all

the essentials that will help you

get started. **\$25 per person**

PRACTICAL NETWORKING SKILLS FOR PROFESSIONAL AND BUSINESS SUCCESS

Monday, February 13th,

5:30 pm – 7:30 pm

Presented by Vince Vanni

This class will offer practical

hands-on tips and is especially

useful for those who have always

been uncomfortable talking to

"strangers." It will also offer an

enhanced perspective for the

experienced networker.

Topics covered include:

- The advantages that shy people have in networking
 - Small talk skills
 - Unsuccessful small talk – what not to do
 - Business cards - *How to use them & How to give people a reason for exchanging cards*
 - How to follow up
 - Working the room
 - The elevator speech
 - Qualities of a good networker
 - Business etiquette
 - How to work non-networking events
 - How to be a proper guest for someone's lunch
 - The politics of networking
- \$15 for members
\$25pp for non-members**

Continued.....

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February 2012 EVENTS

FEBRUARY TRAININGS CONTINUED

Small Business
Development Center
MAKE MORE SALES
Improve your selling skills.
Thursday, February 16th,
5:30 pm – 8:30 pm
Presented by Jerry Karp,
Certified Business Analyst
Selling your product, service or idea?
Everyone in business needs to
develop some sales skills.
DO you have them?
This workshop will help you evaluate
what skills you need, if you have
them and how to develop them.
Great for small business owners!
\$45 per person

All of the above trainings
will be held at the
Chamber of Commerce
Training Room,
15588 Aviation Loop Dr.,
**Advanced registration
& payment required.**
**Visa, MasterCard,
Discover accepted.**
Call (352) 796-0697

FEBRUARY COMMITTEE MEETINGS

2/01 Wednesday, 8:15 am
**GHCCC Eastside
Business Committee**
Denny's Restaurant
31015 Cortez Blvd. (by I75)

2/02 Thursday, 8:30 am
Liaison Committee
Hernando Builders Association
7391 Sunshine Grove Road

2/07 Tuesday, 9:00 am
Education Committee
Chamber of Commerce
15588 Aviation Loop Drive

2/08 Wednesday, 7:30 am
Executive Board
Chamber of Commerce
15588 Aviation Loop Drive

2/08 Wednesday, 4:00 pm
Government Affairs
Chamber of Commerce
15588 Aviation Loop Drive.

2/09 Thursday, 4:00 pm
Diplomat Meeting
Chamber of Commerce
15588 Aviation Loop Drive

2/15 Wednesday, 7:30 am
General Board of Directors
Chamber of Commerce
15588 Aviation Loop Drive

2/28 Tuesday, 8:00 am
Training Committee
Chamber of Commerce
15588 Aviation Loop Drive

FEBRUARY BUSINESS EDGE RADIO SHOWS

Monday, February 6th
1:30 pm to 2:00 pm
Guest will be:
**Diane Reynolds of Just Relax
Massage and Spa, LLC**
&
**Achilles Thomas of
Monster Transmission
and Performance**

Monday, February 13th
1:30 pm to 2:00 pm
Guest will be:
Karin Weinberg of Tube Dude
&
**Santos Rodriguez, Jr. of
Ideal Pavers & Design**

Monday, February 27th
1:30 pm to 2:00 pm
Guest will be:
**Craig Cant of
B&H Construction of
Central Florida, Inc.**
&
**Sam McCall of
RealNewsRealFast**